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Preformed Line Products Endorses Fast Delivery and Quality of HPE Extruder

(Pawcatuck, Conn.)--Last fall, Preformed Line Products (PLP) needed a quality extruder for the company's plant in Albermarle, North Carolina and they needed it fast. This plant serves the power communications industry and a large customer order needed completion within a short timeframe. After contacting Davis-Standard and several other companies, PLP was instantly impressed with Davis-Standard's prompt response and suggested solution – the HPE extruder. Not only did Davis-Standard's sales representative offer suggestions to improve production, but PLP received a guarantee that the extruder would be delivered in four weeks.

"This was our first Davis-Standard purchase and we were impressed with the entire process. We haven't had to purchase an extruder in awhile, so we appreciated Davis-Standard's expertise and knowledge as well as the fact that they promised the extruder in four weeks. Everyone else told us eight to 10 weeks," said Greg Eudy, process technician at PLP's Albermarle facility. "They came through and when the extruder arrived, it was a matter of plug and play. All we had to do was uncrate it, power it up and we were operational."

Eudy is especially impressed with the extruder's user-friendly design. PLP installed an HPE-150A or 1 ½-inch (38mm) adjustable model. This extruder is mounted on an axis, so it can be used for primary or coextrusion applications. It is also engineered with a well-labeled control panel to simplify extruder operation.

"One of the biggest advantages of this machine is the layout of the control panel," explained Eudy. "It is so easy to operate that no training is required. This is especially beneficial because we are required to get products out the door quickly due to the immediate nature of the industry we serve. The HPE has definitely exceeded our expectations in both design and performance. I would buy another one."

MORE

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PLP is a worldwide designer, manufacturer and supplier of high quality cable anchoring and control hardware and systems, fiber optic and copper splice closures, and high-speed cross connect devices. The company is based in Cleveland, Ohio, and the Albermarle plant is PLP's second largest U.S. facility. The company's new HPE extruder is being used to manufacture air flow spoiler products for the electrical industry. PLP serves customers all over the world with the U.S. and Canada as its primary markets.

"When we designed the HPE extruders, we had customers like PLP in mind. We wanted to offer something with a small footprint, performance features, and a fast delivery for coextrusion and multi-layer applications," said Wendell Whipple, vice president of Davis-Standard's Pipe, Profile and Tubing Systems. "We are able to meet tight delivery requirements due to our stocking and component pipeline programs, as well as a strong commitment from our engineering and manufacturing teams. We appreciate PLP's confidence and trust in us to get the job done."

For more information about PLP, visit www.prefomed.com. For more information about HPE extruders, contact Wendell Whipple at wwhipple@davis-standard.com.

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